

ALL VALVE INDUSTRIES NEWSLETTER

February 2008

PRICE INCREASE

Just a reminder that as of the 1st January, there was an increase in the price on Caleffi valves. Please contact us if you need the updated 2008 pricelist.

ICE CAMPAIGN

The "ICE" (In Case of Emergency) Campaign is a method of contact during emergency situations. As mobile phones are carried by the majority of the population, all you need to do is store the number of a contact person who should be contacted during emergency under the name "ICE"

In an emergency situation, Emergency personnel and hospital Staff would be able to quickly contact the right person by simply dialling the number you have stored as "ICE". Tell your friends and family as it may save their life.

New Caleffi Thermostatic Mixing Valve Lockable Box

The new 521312TM series Thermostatic Mixing Valve is now available with a lockable stainless steel box. After months of research, design and prototypes, we have put together what we believe is the most practicable and cost efficient solution for a thermostatic mixing valve installation.

All components of the box are in stainless steel to avoid rusting. The lid is 10mm longer to make it sit flush with the wall, and there is plenty of space inside for when maintenance is required.

Call us next time you need a thermostatic mixing valve. We guarantee you won't be disappointed by the Caleffi quality, performance and price.

NEW Product:

BUSCHJOST Solenoid Valve

Want a better deal on solenoid valves? Call us for a quote!

The new 82400 series solenoid valves are a compact diaphragm design and is available from 6mm to 50mm. The valve requires a minimum pressure differential of **only 0.1 bar** to operate properly! The various options allow this series to be used for a wide variety of processes handling different gases and fluids.

The technically impressive flow rates achieved with such a compact valve are attributable to a solenoid system that is the only one of its type in the world, and its overall design.

The solenoid can be readily fitted and replaced without tools. Buschjost's new captive c spring clip saves all the time normally lost with screws, nuts or other fiddly fastenings!



JOKE OF THE MONTH

A couple in their 70's went to a sex therapist's office in Melbourne.

The doctor asked 'What can I do for you?'

The old man said 'Will you watch us have sex?' the doctor looked puzzled, but agreed.

When the couple had finished, the doctor said, 'There's nothing wrong with the way you have sex' and charged them \$50.

This happened several weeks in a row. The couple would make an appointment, have sex with no problems, pay the doctor, and then leave.

Finally the doctor asked, 'Just exactly what are you trying to find out?'

The old man said, 'We're not trying to find out anything. She's married and we can't go to her house. I'm married and we can't go to my house.

The Holiday Inn charges \$90. The Hilton charges \$170. We do it here for \$50 and I get \$43 back on Medicare.



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YOUR LOCAL STATE REP...

QUEENSLAND

Steve Todd



Steve Todd, a genuine Queenslander, joined the All Valve Industries team in September 07 to conquer the Queensland market from Cairns to Lismore. Steve has an electrical engineering background and progressed through to manufacturing while at Vinidex in Brisbane. Managing Pipemakers in Brisbane was his last post prior to taking up the challenge in the open market. Steve has appreciated the support given in the marketplace for the quality range of Caleffi and Cim products.

NEW SOUTH WALES

Steve Morgan

By now, most of our NSW customers would have met Steve Morgan who took over from Peter Naylor mid last year. Steve has come from a plumbing background with 27 years in the game. For many years Steve had his own business as a sub-contractor and focused on commercial and industrial work. He also spent several years at the Cass Brothers plumbing store in Petersham. This has given Steve a well rounded understanding of all aspects of the plumbing industry and is well versed to help you with any requirements you may have. When Steve is not on the road, he enjoys tennis and golf.



VICTORIA

Graham Wilson



Graham has been in the plumbing industry for 26 years, with the bulk of that time being spent with Reece and Tradelink. He has worked his way up from counter sales to become the Area Business Manager for 7 stores in Victoria. His knowledge of the plumbing industry has enabled him to provide you with products and the knowledge to satisfy the needs of your customers. Graham used to play for Victoria in the veterans national hockey championships over 40 division 2 as well first grade at his local cricket association, however he is now enjoying playing 4th grade cricket with his eldest son in his first year of senior cricket.

Chris Martin

An ex-Navy man, Chris has almost 20 years experience in the civil and irrigation industry. He has extensive knowledge in pipes, fittings and valves and has been involved with assisting major Water Authorities, Utilities and Government with the design and implementation of projects, WSAA approvals, and specification of products. Chris enjoys solving problems and strives to ensure that the customers needs are always met to best of his ability.

